



# buying solutions

## Mobile Solutions II device and offers price book

Orange public sector August 2009



# the Orange price book August 2009

your comprehensive guide to Orange devices and services with revised prices and the latest deals.


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## Jargon Buster

AS	– ActiveSync®
BIS	– BlackBerry Internet Service
BPS	– BlackBerry Professional Service
BES	– BlackBerry Enterprise Server
BEW	– Business Everywhere
BT	– Bluetooth (wireless device connection)
CAL	– Client Access Licence (required with each BlackBerry connection)
EOL	– device moving towards end of life
GPS	– Global Positioning Satellite (e.g. required for Sat Nav)
A-GPS	– Assisted GPS (faster locating GPS service)
MS	– Microsoft
OS	– Operating System
WM	– Windows Mobile
UMA	– Calls via your WiFi

## key to guide

make/model	<b>HTC Touch Pro 2</b>
price (ex vat)	£365
discount Price*	£315
image	
type of phone	PDA
new order code	NEW OHTN4934
upgrade order code	UPG OHTN7734
stock status	In stock
battery talk/standby	7 hrs / 18 days
connectivity	BT EDGE 3G+ WiFi
bands	quad
GPS	A - GPS
camera	3 megapixel
operating system	WM 6.1 Professional
email	POP3 IMAP4 AS MS MAIL

additional information	<ul style="list-style-type: none"> <li>▪ 3.6" High Definition TFT Screen</li> <li>▪ professional conference phone with a loudspeaker</li> <li>▪ dedicated noise-cancelling mic</li> </ul>
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\* discount available when taking out price plan 1, price plan 2, Multi-caller price plan or price plan 4

# what's new for August



BlackBerry 8520 Curve  
a BlackBerry for everyone

new

The latest addition to the BlackBerry range is the lowcost 8520 Curve. It has a full QWERTY keyboard and new trackpad instead of traditional trackball. It also features:

- Unique for indoor coverage enhancement
- WiFi
- 2 megapixel camera

device update  
Nokia 6301 car kit issue

We have been made aware of an issue affecting the compatibility of car kits with the Nokia 6301. This is due to feedback and further testing which highlighted some issues on the Bluetooth connection.



We have escalated this to Nokia and are awaiting their response.



new Samsung Solid Extreme  
taking ruggedised to the next level

new

With an IP rating of 57, this new device has a high immunity to dust and water surviving drops from a height of up to 2m and even full water submersion up to 1m. It Also features

- built in torch
- extremely loud speaker
- 1.3 megapixel camera
- noise reduction technology

device update  
premature EOL notice Nokia E51

The Nokia E51 will go prematurely EOL by the end of August. We have done everything possible to extend the life of this device, however we were only notified very recently by Nokia and they are unable to supply us with the stock required.



alternative similar devices  
We currently offer the following Nokia devices with similar functionality: E75, E71, 6700 and 6301 or the Sony Ericsson C510

## what's new

- Samsung Solid Extreme
- BlackBerry 8520

## what's gone

- Option Icon 225 (EOL)
- HTC TyTN II (EOL)
- Mobile Broadband offer
- Samsung Bluetooth headset offer
- Nokia E71 Bluetooth car kit offer

## what's changed

- Samsung M110 reduced price
- Nokia 2630 – New Product Code
- Nokia E51 – limited stock
- HTC Touch Pro 2 code change
- Nokia 6301 – issues with some Bluetooth car kit
- Samsung I780 – limited stock

## the small print

- all prices exclude VAT
- non Orange branded devices are not covered by Orange Care
- timing, technical and other information referred to in this document is not binding to Orange.
- The pricing is subject to change.
- This is offered in the strictest confidence and it not to be reproduced or released partially or wholly without the written permission of Orange.

Speak to your account manager for further information








# HTC devices

HTC S740	HTC P6500	HTC Touch 3G	HTC Touch HD	HTC Touch Pro 2
£210	£345	£200	£325	£365
£160	£295	£150	£275	£315
				
smartphone	PDA / ruggardised	PDA	PDA	PDA
NEW OHTN4353	NEW OHTN4356	NEW OHTN4333	NEW OHTN4357	NEW OHTN4934
UPG OHTN7353	UPG OHTN7356	UPG OHTN7333	UPG OHTN7357	UPG OHTN7734
in stock	in stock	in stock	in stock	late June
5 hrs/16.5 days	5 hrs/8 days	6hrs / 15 days	7 hrs/18 days	7 hrs / 18 days
BT EDGE 3G+ WiFi	BT EDGE 3G+ WiFi	BT EDGE 3G+ UMA	BT EDGE 3G+ WiFi	BT EDGE 3G+ WiFi
quad	quad	quad	quad	quad
A - GPS	GPS	A-GPS	GPS	A - GPS
3 megapixel	3 megapixel	3 megapixel	5 megapixel	3 megapixel
WM6.1 Standard POP3 IMAP4 AS MS MAIL	WM6.1 Professional POP3 IMAP4 AS MS MAIL	WM6.1 Professional POP IMAP4 AS MS MAIL	WM 6.1Professional POP3 IMAP4 AS MS MAIL	WM 6.1 Professional POP3 IMAP4 AS MS MAIL
<ul style="list-style-type: none"> <li>Slide out QWERTY keyboard</li> <li>3 months free MS Mail, Terms and Conditions apply</li> </ul>	<ul style="list-style-type: none"> <li>touchscreen enables 2D barcode and business card reader applications.</li> </ul>	<ul style="list-style-type: none"> <li>first Windows mobile with Unique capability (calls over WiFi)</li> <li>3 months free MS Mail, Terms and Conditions apply</li> </ul>	<ul style="list-style-type: none"> <li>8GB memory card included</li> <li>great alternative to the BlackBerry Storm</li> </ul>	<ul style="list-style-type: none"> <li>3.6" High Definition Screen</li> <li>professional conference phone with a loudspeaker</li> <li>dedicated noise-cancelling microphone</li> </ul>

# Nokia devices

Nokia 3109	Nokia 2630	Nokia 6301	Nokia 6700	Nokia E71	Nokia E75
£50	£60	£95	£175	£225	£265
£0	£10	£45	£125	£175	£215
					
basic talk / text	basic talk / text	traveling / talking	travelling / talking	smartphone	smartphone
NEW ONKN4441	NEW ONKN3336	NEW ONKN4464	NEW	NEW ONKN4409	NEW ONKN4451
UPG ONKN7441	UPG ONKN7450	UPG ONKN7464	UPG	UPG ONKN7409	UPG ONKN7451
in stock	in stock	in stock	late July	in stock	in stock
4 hrs/16 days	4 hrs/12 days	3.5 hrs/14 days	3.5 hrs/10 days	4.5 hrs/17 days	4.5 hrs/17 days
BT EDGE	BT	BT EDGE UMA	BT EDGE 3G+	BT EDGE 3G+ WiFi	BT EDGE 3G+ WiFi
tri	dual	tri	quad	quad	quad
no GPS	no GPS	no GPS	A-GPS	A - GPS	A - GPS
no camera	VGA camera	2 megapixel	5 megapixel	3 megapixel	3 megapixel
personal line		personal line	personal line	personal line	personal line
POP3	POP3 IMAP4	POP3 IMAP4	Symbian Series 40 POP3 IMAP4 Nokia Mail	Symbian Series 60 POP3 IMAP4 AS Mail for Exchange	Symbian Series 60. POP3 IMAP4 AS Mail for Exchange
<ul style="list-style-type: none"> <li>low cost device.</li> </ul>	<ul style="list-style-type: none"> <li>low cost device</li> <li>large keys.</li> </ul>	<ul style="list-style-type: none"> <li>UMA coverage</li> </ul>	<ul style="list-style-type: none"> <li>Support for MS Outlook synchronization of contacts, calendar and notes</li> </ul>	<ul style="list-style-type: none"> <li>Mobile Choice 'phone of the year'</li> </ul>	<ul style="list-style-type: none"> <li>slim phone with slide out qwerty keyboard</li> <li>supports HTML: email</li> </ul>

# Samsung & Sony Ericsson devices

Samsung E1120	Samsung M110	Samsung Solid Extreme	Samsung i200	Samsung i780	Samsung Omnia	Sony Ericsson C510
£40	£50	£70	£135	£205	£325	£110
£0	£0	£20	£85	£155	£275	£60
	 reduced price	 new				
basic talk / text	ruggedised	ruggedised	smartphone	PDA	PDA	smartphone
NEW OSGN4394	NEW OSGN4335	NEW OSGN4407	NEW OSGN4337	NEW OSGN4341	NEW OSGN4377	NEW OERN4400
UPG OSGN7394	UPG OSGN7335	UPG OSGN7407	UPG OSGN7337	UPG OSGN7341	UPG OSGN7377	UPG OERN7400
in stock	in stock	late Aug/beg Sep	in stock	Limited stock	in stock	in stock
8 hrs/24 days	8 hrs/16 days	9 hrs/24 days	3.3 hrs/11 days	7 hrs/16.5 days	6.5 hrs/17.5 days	10hrs / 16days
GPRS only	BT	BT	BT EDGE 3G+	BT EDGE 3G+ WiFi	BT EDGE 3G+	BT 3G+
dual	dual	quad	tri	tri	quad	tri
no GPS	no GPS	no GPS	no GPS	GPS	GPS	no GPS
no camera	VGA	1.3 megapixel	2 megapixel	2 megapixel	5 megapixel	3 megapixel
no email	no email	no email	WM 6.1 standard POP3 IMAP4 AS MS MAIL	WM 6.1 Professional POP3 IMAP4 AS MS MAIL	WM 6.1 Professional POP3 IMAP4 AS MS MAIL	POP3 IMAP4 AS
<ul style="list-style-type: none"> <li>our most basic phone, no Bluetooth.</li> </ul>	<ul style="list-style-type: none"> <li>dust and splash proof</li> </ul>	<ul style="list-style-type: none"> <li>IP57 rating</li> <li>torchlight</li> <li>very loud speaker</li> <li>noise cancellation</li> </ul>	<ul style="list-style-type: none"> <li>entry level smartphone.</li> <li>free Bluetooth headset</li> </ul>	<ul style="list-style-type: none"> <li>BlackBerry alternative</li> <li>touchscreen.</li> <li>free Bluetooth headset</li> </ul>	<ul style="list-style-type: none"> <li>touchscreen.</li> <li>free Bluetooth headset</li> </ul>	<ul style="list-style-type: none"> <li>low cost Cybershot</li> <li>entry level smartphone</li> </ul>

# BlackBerry® devices

	BlackBerry 8120 (Pearl)	BlackBerry 8520 (Curve)	BlackBerry 8900 (Curve)	BlackBerry 9000 (Bold)
cost	£25	£25	£65	£85
option 2 cost	£160	£165	£220	£270
Device		 <span style="background-color: orange; border-radius: 50%; padding: 2px;">new</span>		
New device code	NEW ONBN4325	NEW ONBN4337	NEW ONBN4330	NEW ONBN4316
Upgrade device code	UPG ONBN7325	UPG ONBN7337	UPG ONBN7330	UPG ONBN7316
Stock status	in stock	late August	in stock	in stock
Battery Talk/Standby	4.5 hrs/14 days	4 hrs / 17 days	4 hrs/16 days	5 hrs/12.5 days
Connectivity	BT EGDE WiFi UMA	BT EDGE WiFi Unique	BT EDGE WiFi	BT EDGE 3G+ WiFi
Bands	quad	quad	quad	quad
GPS/AGPS	no GPS	no GPS	GPS/A-GPS	GPS/A-GPS
Camera type	2 megapixel	2 megapixel	3 megapixel	2 megapixel
Email	BIS BPS BES	BIS BPS BES	BIS BPS BES	BIS BPS BES
Other details	<ul style="list-style-type: none"> <li>▪ UMA coverage enhancement</li> </ul>	<ul style="list-style-type: none"> <li>▪ UMA coverage enhancement</li> </ul>	<ul style="list-style-type: none"> <li>▪ UMA coverage enhancement</li> </ul>	<ul style="list-style-type: none"> <li>▪ 3G BlackBerry</li> </ul>

## BlackBerry price plans

Monthly subscription charges	Cost per user per month
BlackBerry Option 1†	£17.50
BlackBerry Option 1 Data Only†	£20.00
BlackBerry Option 2†	£10.00
BlackBerry Option 2 Data Only†	£12.50
**International GPRS (optional)	£18.00
<b>Standard call tariff requirement</b>	
With non data only plans you must take a voice tariff with them example shown below: Option 1 (£17.50) + price plan 1 (£2.50) Total Cost £20.00	

All Prices Exclude VAT.

† UK Usage – Fair Usage Clause is 200MB a month per user.

All voice and SMS use will be charged at your usual rate.

\*\* This is a roaming add on to the main BlackBerry Tariff.

Roaming Fair Usage Clause is set at 7MB per user, per month.

All roaming voice and SMS use will be charged at your usual roaming rate.

Pay as you use roaming rates are £2.55 per MB in zones 1-2

and £5.50 per MB in zones 3-7.



# devices near end of life

make/model	Nokia E50	HTC TyTN II	Nokia 6220	Nokia E51
price (ex vat)	£105	EOL	£180	£120
discount price	£55	EOL	£130	£70
image				
type of phone	talk/travel	PDA	smartphone	smartphone
new order code	NEW ONKN4400	EOL	NEW ONKN4488	NEW ONKN4480
upgrade order code	UPG ONKN7400	EOL	UPG ONKN7488	UPG ONKN7480
stock status	reserved stock only	end of life	limited stock	limited stock
battery talk/standby	4 hrs/8 days	7 hrs/15 days	3.5 hrs/10 days	4 hrs/13 days
connectivity	BT	BT EDGE 3G+ WiFi	BT EDGE 3G+	BT EDGE 3G+ WiFi
bands	quad	quad	quad	quad
GPS	no GPS	GPS	GPS	no GPS
camera	no camera	3 megapixel	5 megapixel	2 megapixel
operating system email	POP3 IMAP4 OMIS AS BB	WM6.1 Professional POP3 IMAP4 AS MS MAIL	Symbian Series 60 POP3 IMAP4 AS Mail for Exchange	Symbian Series 60 POP3 IMAP4 AS Mail for Exchange
recommended alternative	<ul style="list-style-type: none"> <li>▪ Sony Ericsson C510</li> <li>▪ Nokia E71</li> </ul>	<ul style="list-style-type: none"> <li>▪ HTC Touch Pro 2</li> </ul>	<ul style="list-style-type: none"> <li>▪ Nokia 6700</li> </ul>	<ul style="list-style-type: none"> <li>▪ Sony Ericsson C510</li> <li>▪ Nokia E71</li> </ul>



# Business Everywhere data cards & USB modems



device name	Huawei E870 Express Card*	Option GX301 PCMCIA Card	ZTE MF636 USB modem
device type			
standard price	£95	£100	£70
new	OHUN4303	OPTN4317	OZTN4301
upgrade	OHUN7303	OPTN7317	OZTN7301
stock status	in stock	in stock	in stock
PAYC (pay as you use)	£95	£100	£70
Internet Everywhere 18	£55	£55	£15
BEW Unlimited 12	£55	£55	£30
BEW Unlimited 18	£15	£20	free
BEW Unlimited 24	free	free	free
BEW Traveller 12	free	free	free
BEW Traveller 18	free	free	free
BEW Traveller 24	free	free	free
Flexible Data leader	free	free	free
Flexible Data sharer 12	£50	£50	£30
Flexible Data sharer 18	£25	£25	£15
Flexible Data sharer 24	free	free	free

## Mobile Broadband plans

Price plan	Cost per month		
	12 month	18 month	24 month
Internet Everywhere*	n/a	£12.77	n/a
Business Everywhere Unlimited**	£25	£20	£15
Business Everywhere Traveller***	£45	£40	£35

- \* 3GB per month inclusive, out of bundle charges on Internet Everywhere will be charged at £12.77 per GB.
- \*\* Our fair use policy applies (5GB per month)
- \*\*\* Our monthly fair use policy applies. 5GB UK national usage and 15MB of Roaming usage

## Mobile Broadband Accessories

Type	Order ref	Cost (Ex Vat)
Option 3G Aerial Signal Booster	OPTN1605	£8.50
Huawei E870 PCMCIA Adaptor	OHUN1300	£17.38

\* Requires adaptor to fit PCMCIA, details above

# data bundle device discount\*

Additional device discount available with take up of data bundle. All pricing excludes VAT.

Device	List price	Mobile Solutions II price inc £50 discount (with no data bundle)	Orange World 250MB	MS Mail from Orange data add on (300MB)	Orange World 1GB	Orange World 2GB
			bundle price – £6.38	bundle price – £6.38	bundle price – £15	bundle price – £20
			Discount – £15	Discount – £15	Discount – £40	Discount – £60
<b>Smartphones</b>						
Nokia 6301	£95	£45	£30	£30	£5	£0
Nokia E51	£120	£70	£55	£55	£30	£10
Samsung i200	£135	£85	£70	£70	£45	£25
Nokia 6120	£150	£100	£85	£85	£60	£40
Nokia 6220	£180	£130	£115	£115	£90	£70
HTC S740	£210	£160	£145	£145	£120	£100
Nokia E71 Black	£225	£175	£160	£160	£135	£115
Nokia E75	£265	£215	£200	£200	£175	£155
<b>PDA's</b>						
Touch 3G	£200	£150	£135	£135	£110	£90
Samsung i780	£205	£155	£140	£140	£115	£95
HTC Touch Pro II	£365	£315	£300	£300	£275	£255
HTC P6500	£345	£295	£280	£280	£255	£235
Samsung Omnia	£325	£275	£260	£260	£235	£215
HTC Touch HD	£325	£275	£260	£260	£235	£215

The following terms apply:

1. The device must be connected to a published Mobile Solutions II voice tariff in addition to the data bundle shown above.
2. The selected data bundle (or higher) must be retained for the full contract duration (i.e. 24 months minimum).
3. The discounted prices shown above includes the standard £50 Mobile Solutions II discount.
4. Data bundle price shown is a reoccurring monthly charge.

**\* No discount is available with any bundle not listed**

# accessories - a selection of our top selling accessories, see our full accessory price book for more

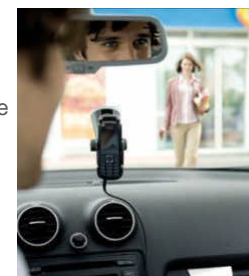
most popular accessories	code	ex VAT	ex VAT, inc Mobile Solutions II discount
<b>Bluetooth headsets</b>			
Plantronics Voyager 520	OPLN1622	£34.03	£27.23
Jabra BT530	OJBN1612	£51.06	£40.84
Nokia BH-104 <b>NEW</b>	ONKN1831	£17.01	£13.61
<b>chargers / batteries</b>			
Nokia DC-4 charger – in car	ONKN1367	£12.76	£10.21
Nokia ACP-12x charger – in car	ONKN1319	£17.01	£13.61
Nokia AC-8x efficient charger - mains	ONKN1384	£12.76	£10.21
BlackBerry travel charger- mains	ONBN1302	£21.27	£17.01
HTC Battery Bank	OHTN1232	£42.54	£34.04
<b>car kits</b>			
Parrot CK3100 ex install	OUNN4203	£93.61	£56.17
Parrot CK3100 incl install	OUNN4204	£143.82	£86.29
THB Fully Installed Car Kit incl Installation BT	ONBN4212	£173.52	£104.11
THB Fully Installed Car Kit excl Installation BT	ONBN4213	£95.97	£57.58
Nokia CK100 3109 ex install	ONKN5264	£119.14	£71.48
Nokia CK100 3109 inc install	ONKN5263	£170.20	£102.12
<b>cradles - for use in car</b>			
THB car kit cradle Nokia 3109 Zarlink	OTHN1635	£58.15	£46.52
THB carkit cradle BB 8900	OTHN1643	£58.15	£46.52
<b>sun visor car kits</b>			
Jabra SP700	OJBN1613	£42.54	£34.04
Parrot Minikit Slim	OUNN1506	£46.80	£37.44
<b>Memory</b>			
SanDisk Micro 2GB SD Card	OSDN1406	£5.11	£4.09
SanDisk Micro 4GB SD Card	OSDN1626	£9.23	£7.38

what's hot (including discount)

## car kits

### Nokia CK100

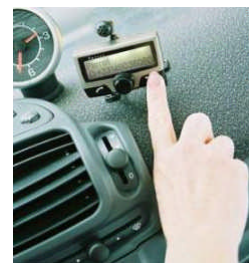
see left for Nokia car kits range Bluetooth Car kits with Noise and Echo cancellation (DSP) updatable software via USB works with Nokia charging cradles.



### Parrot CK3100

£86.29 OUNN4204

Bluetooth Car Kit with LCD display synchronizes with your device phonebook easy click wheel control.



## what's new

### NEW – Jawbone Prime Bluetooth Headset

OUNN1674 £68.08

Noise Assassin 2.0  
Eliminates background noise  
4.5 hrs talk time  
Quick charge  
Multipoint technology



# BlackBerry licenses

## BlackBerry Enterprise Server

order code	solution	included CALs	availability	cost
ONBN1874	BES 5.0 for Microsoft Exchange	20 user	June 8	£2500
ONBN1875	BES 5.0 for IBM Lotus Domino	20 user	June 8	£2500
ONBN1857	BES 4.1 for Novell Groupwise	20 user	stock	£2500

## BlackBerry Professional Software (up to 30 users)

order code	solution	included CALs	availability	cost
ONBN1869	BPS for Microsoft Exchange	5 user	stock	£299
ONBN1871	BPS for Microsoft Exchange	10 user	stock	£449
ONBN1870	BPS for IBM Lotus Domino	5 user	stock	£299
ONBN1872	BPS for IBM Lotus Domino	10 user	stock	£449

## Client Access Licenses (CALs for BES & BPS)

order code	solution	included CALs	availability	cost
ONBN1858	BES CAL, 1 User	1 user	stock	£52
ONBN1859	BES CAL, 10 User	10 user	stock	£385
ONBN1883	BES CAL, 50 User	50 user	stock	£1820

## upgrade to BlackBerry Enterprise Server 5.0

order code	solution	included CALs	availability	cost
ONBN1881	BES 5.0 for Microsoft Exchange	n/a	stock	£490
ONBN1882	BES 5.0 for IBM Lotus Domino	n/a	stock	£490

## upgrade to BES 5.0 from BPS

order code	solution	included CALs	availability	cost
ONBN1873	BES Trade-Up Key	n/a	stock	£1700

# speciality devices

## Nokia

ONKN4597	Nokia 810 (ex install)	stock	£291
ONKN4567	Nokia 810 (inc install)	stock	£364

## Motorola

N OMRN4264 U OMRN4266	Motorola M930 (ex install)	stock	£225
N OMRN4263 U OMRN4265	Motorola M930 (inc install)	stock	£300

## SIMs

OJTF6401	Just Talk SIM pack	stock	£21.28
N OUIC2039 U OUIC1039	3G generic plug in SIM 128k	stock	£17.01
N OORN4201 U OURN4200	2.5G generic SIM	stock	£17.01
OBCS742G	2.5G CSS p25 pre provisioned SIM	stock	£17.01
OBCS743G	3G CSS p25 pre provisioned SIM	stock	£17.01

## telemetry

OBDN642G	2.5G Eclipse SIM	stock	£17.01
OBDN643G	3G Eclipse SIM	stock	£17.01
OBCS642G	2.5G CSS SIM	stock	£17.01
OBCS643G	3G CSS SIM	stock	£17.01
N ONKN4385 U ONKN7385	Ecom Ex-Handy05 SE (full) intrinsically safe*	stock	£998
OERN4505	Ericsson G32 (ex install, no install req.*	stock	£180
OERN4506	Ericsson G35 (ex install)*	stock	£160
OERN4511	Ericsson G36 (ex install)*	stock	£365